

Deliver Patient Price Quotes and Improve Your Bottom Line.

The out-of-pocket estimates patients want, the cash collections you need.

Patients want more convenience from their healthcare providers and more visibility into the cost care.

Hospitals that don't provide cost estimates miss opportunities to collect more cash up front when the likelihood of collecting revenue is the greatest and the cost is the lowest. EngageCare Payment Estimation and Payments helps you deliver accurate price quotes and convenient payment options to improve patient satisfaction and collect more revenue.

Our cost estimation solutions:

- Automatically generate patient quotes
- Use negotiated contract rates and chargemaster
- Analyze 835/837 historical claims data for predictive pricing
- Analyze real-time eligibility to validate targeted benefit coverage
- Include relevant co-pays, co-insurance and deductible balances
- Perform ongoing reconciliation of quote vs paid amounts

Price Estimation

A staff-facing patient payment estimator, this tool uses predictive estimation to generate estimates and deploys real-time alerts to help your hospital staff communicate out-of-pocket obligations and increase cash collections.

Estimate My Cost[®]

This self-service tool enables patients to shop by procedure and create accurate out-of-pocket estimates anytime, anywhere. Start the conversation around payment earlier so you're more likely to be paid pre-service and reduce the cost to collect.



"We are able to provide more transparency with the patient so they can either pay up front, if they can—or if they can't, they're not surprised by the amount that comes on their bill later."

MARCIE WALLACE

Patient Access Director, Sierra View Medical Center

Capabilities

- Accurate Out-of-Pocket Estimates
- Predictive Estimation
- Automated and Manual Options
- Hospital-Branded
- Contract-Based
- Integrated Staff Training and Testing
- Real-Time Alerts of Collection Opportunities
- POS Collections
- Performance Tracking
- Payment Processing Included
- One-Touch Mobile Payments

Outcomes

- Increase Front-End Cash
- Reduce Back-End Cost to Collect
- Increase Staff Efficiency and Effectiveness
- Increase Patient Satisfaction
- Enhance Patient Financial Experience
- Deliver Consistent Price Quotes



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